

Olives & Berries Consulting

Delivering data driven Transformation, Governance, Assurance & Compliance which is agile, cost effective and sustainable

Olives & Berries Consulting

Experienced and mature team

- Our partners and client come from diverse background with many years of experience in their respective fields.
- Our team has diverse industry sectors' experience that is attained through working with some of the largest companies across the world.
- We leverage our partners and team-members basis the area of engagement based on skill set, cost and to enable seamless value based engagement execution

Clear vision and ethos

- As our name, Olives and Berries, suggests, we believe in contributing to driving business performance by providing absolute nutrition (*read 'value'*)
- Our structure that revolves around client need as well as sector-based & solution-based requirement enables us to offer appropriate service optimally
- We aspire to be known as the best contributing professional services Practice

Olives & Berries Consulting stands for

The organisation set-up

- We are equipped across India, in terms of team availability, to provide on-ground services instead of relying on 'satellite-working' culture.
- Determined to focus on specific service-lines such as Audit & Assurance, Fraud & Forensics Investigations, cyber security, compliance & contracts management, Data analytics, GST advisory, Strategic cost management, Lean Management & financial advisory based on the expertise of our team.

Value-for-money

- We understand that the client is looking for value – and that's what we endeavour to provide.
- Our partners are mature and highly experienced in various facets of business. They are able to view the business problem from the client's point of view and provide holistic yet simple solution

Our services' portfolio

Business Advisory

- Process re-engineering
- Revenue Assurance and Fraud Management
- Project Management
- Financial & Business planning
- Enterprise Asset Framework
- Management Information Systems

Cyber Security & IT Advisory

- Enterprise Security Architecture Implementation
- General Data Protection Regulation
- Information Technology Audit
- Policies and processes designing
- Hardware & Software Asset Management
- ERP Implementation

Risk Management

- Risk management
- Compliance Management
- Business Continuity Planning
- Financial Risk Management
- Vendor Risk Management
- Contract Compliance & Risk Management

Human Resources Consulting

- Leadership Hiring support
- Leadership Head Hunting
- HR Framework designing
- Payroll Advisory
- Skills Development
- Organisation structure designing
- Labor Compliance Management

Accounting, Audit & Assurance

- Financial Audit
- Internal Audit
- Accounting support (back-office)
- Accounting Principles' & Standards' Advisory
- Financial Statement Close

Tax Advisory

- Tax Audit
- GST Advisory
- Income Tax Advisory
- Mergers, Acquisitions and New Entity Formation

Assurance Service



Financial and reporting environment is being constantly reshaped based on global trends and Events. Mounting pressures on transparency, sustainability reporting or CSR from stakeholders has brought in significant challenges for Management, Boards and Audit committee.

Not just the economic performance but today Board and Management are equally responsible for achieving obligations towards environment & Society. We will help meet the demands of complex regulatory landscape and provide clear perspectives on accounting and business operations to Board and Management.

We achieve this by deploying robust and benchmark audit methodologies to ensure assurance and compliance over your business process & operations.

We provide financial accounting advisory services in helping you in adopting changes and assessing impact in changes in accounting standards, new business activities & business acquisitions.

Our Services Include

- Address Audit and Accounting Impacts
- Helping you in best in class accounting and reporting
- Improve accounting through IT Process enhancements
- Certification Services

Governance, Risk & Regulatory Services



Our GRC (Governance, Risk, Regulatory & Compliance) Practice helps you in realizing the expectations of oversight responsibilities of Board & Management.

We work with you in putting enterprise wide compliance and risk framework, internal control framework and defining Governance structures and practices.

We Identify, measure, re-evaluate internal controls for reporting and fraud prevention.

We adopt risk analytics, insights from enterprise risk framework, leveraging on cross industry wide experience of our practice leads and technology in providing guidance and advisory services.

Our Services Include

- Formulating Enterprise wide Risk Management Framework
- Assisting in assets reviews and helping in addressing credit and market risk through analytics and various financial and cash flow modeling
- Addressing Operational risks and elevating business performance by performing

Internal Audits

Concurrent Audits

Addressing Technology & data risk through

IS risk mapping

Information Systems Audit

Peer Reviews

Tax Advisory Services



Tax landscape have drastically changed in last few years both in terms of Direct and Indirect taxes. We help business maintain pace and compliance and navigate through complex tax environment. Our holistic approach includes in helping you in building

- Sustainable tax strategies based on commercial and industry knowledge and alignment with business strategies.
- Designing systems and methodologies for efficient reporting and monitoring of taxes.
- Improving process and data systems effectiveness and reducing attribution errors
- Identifying tax exposures and planning within applicable framework
- Rendering of advice on applicability of Indirect and Direct taxes
- Performing tax Audits under GST & VAT
- Documentation, preparation and review of tax returns
- Tax accounting under IFRS and IND AS
- Helping you in representing with tax authorities and representing in legal cases, assessment proceedings, appeals & litigations
- Transfer pricing Planning and documentation
- Dispute Avoidance – Advance pricing agreements and advance rulings

Fraud Investigations & Forensic Practice



Our forensics practice helps you develop competitive advantage over peers by proactively addressing Fraud, Bribery, Money Laundering and Corruption

We help you in investigating alleged misconducts and fraudulent violations and measure financial implications and ensure these are done with utmost sensitivity, efficiency and urgency

Our Fraud Investigation Services help in

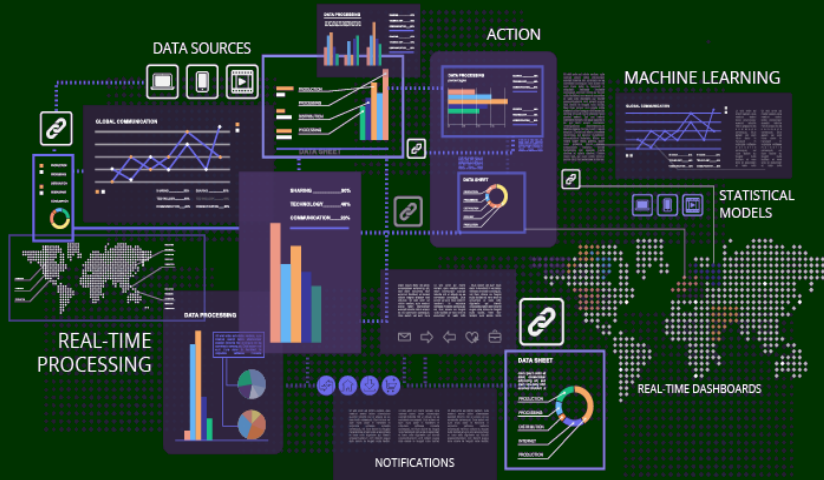
- Financial Reporting Frauds
- Misappropriation & Embezzlements
- Employee Fraud & Corruption
- Money Laundering & Bribery

Forensic data analytics is integral to monitoring, detection and response of an event and we employ wide range of techniques based on textual analytics, predictive analytics, rule based red flag identification

Our Services Include

- Fraud & Financial misconducts Investigations
- Anti- Money Laundering Health check
- Anti-Bribery & Corruption health check
- Fraud Risk Management Assessments
- Employee Ethics Survey
- Developing whistle blower program, Ethics Framework
- Respond to cyber breach in timely way
- Comply with Local and international data protection laws
- Building effective IFC's
- Transactions Monitoring

Data Analytics



Our brightest analytical minds help you by exploring the data & making information-based decisions at all levels of business

Our Services Include

- **Marketing Analytics**
Pricing & Promotions
Market Basket Analysis
- **Customer Science & Analytics**
Customer Clustering Analysis
Churn analysis and modeling , Loyalty Analytics
- **Business Operations Analytics**
Predictive Maintenance, Demand Forecasting,
Logistics Planning, Inventory Management
- **Risk Analytics**
Credit worthiness, delinquency modelling
Transaction, Billing Fraud
Retail shrink, Patient Readmission
- **Health care Analytics**
Disease incidence mapping
Predictive models using neural networks in
reading radiology images

Data is the new oil of 21st Century

Any product or service generated leave an immense amount of data foot print. Within the wrangles of data is critical information which are key drivers for business results.

We almost live and breathe data every day and will help you visualize and analyze information through dissection of your data footprints.

Business & Financial Advisory



We bring excellence in financial due diligence & business valuation for multitude of purpose. We help you in building business and financial models in evaluating a strategic opportunity in complex and business environment and scenarios.

We help you in developing adept working capital management by finding optimized solutions in managing credit, inventory and improvise cash flows and realizing value from business.

We help you develop agile and balanced debt equity structure through cost effective financing strategies

Our Services Include

- Business Valuation services
- Strategic Reviews
- Business Modelling
- Financial due diligence
- Working Capital Management
- ERP readiness & integration of business process
- Value Chain Analysis
- Implementation of costing systems
- Finance Performance Management
- Finance Process Improvements
- Management Information systems optimization
- Advisory on Company Law, Banking laws & other commercial Laws

Our team has worked on these clients

ABB	Agni Properties	Aircel - Maxis	American Express	ANZ	Ascendas	Axa	Axiata
Bharti Airtel	Blue Dart	Delphi Diesel Systems	DLF	DST	Econet Zimbabwe	Etisalat	Fidelity
Financial Training Institute	FlipKart	Ganesh Grains	GATI Kintetsu	General Motors	Hewlett Packard	IBM	IMI Mobile
Indian School of Business	Kennametal	LN Bangur Group	Maruti Suzuki	Microsoft	MTN Group	MTS (Systema)	Neotel South Africa
Nestle	NetApp	Niyo Solutions	Nokia Siemens Networks	NowFloats	OpenText	Ola	Practo
Puma	Rane Group	Reliance Jio	Rockwell Collins	Saudi Telecom Company	SLK	SnapDeal	Sony
Sri Chaitanya Varsity	Tanla Mobile Solutions	Tata (TTSL & Tata Sky)	Tata Motors	Telkom South Africa	Toyota	TVS group	Uninor (Telenor)
		Vedanta	Vodafone	Xiaomi	Yatra		

Vikram R Sreedhar: Partner



AREAS OF EXPERTISE

- Financial planning & MIS
- Direct, Indirect Taxation
- Financial & Business Modelling
- Financial & Corporate Valuations
- Internal Audit , IS Audit and Risk Management
- Forensic Services and Fraud Risk Management
- Data Analytics, Machine Learning, Predictive Analytics

INDUSTRY EXPERTISE

- Manufacturing, IT / ITES, Engineering, Retail, Healthcare, Educational Services, F&B

EDUCATION & PROFESSIONAL QUALIFICATIONS

- Certified Chartered Accountant (ACCA)
- Associate Cost & Mgt. Accountant (ACMA)
- Certified Internal Auditor
- Certified Information Systems Auditor
- Certified Fraud Examiner
- Post Graduation in Data Analytics (IIIT-B)
- Post Graduation in Business Administration

EXPERTISE SUMMARY

- Designed, implemented & Managed Financial Planning and Analysis and MIS across Manufacturing, Health Care, Retail, IT & Engineering sectors
- Designed ,implemented & Managed Activity Based costing & Standard Costing Systems in Manufacturing, Engineering & Health care sectors.
- Conceptualized, Implemented & Managed new Enterprise Resource Systems in manufacturing, retail and health care Sectors in India.
- Developed Business Valuation models in Retail, Engineering & health care sectors.
- Designed and developed statistical data analytics to seek optimizations in factors underlying price, cost considerations & efficiency in operations across manufacturing, retail & health care sectors.
- Designed and developed Fraud investigative tools to address inherent business and transactional risks. Experience of Investigating more than 60 fraud across manufacturing, Engineering, Retail and Health care sectors
- Conceptualized and implemented GST Solutions for health care sector.
- Managed Tax Audits and Indirect Taxation Compliance
- Optimized lead times in production & operational parameters in Manufacturing & Engineering sectors through Value Chain Analysis, Transportation algorithms 6 Sigma tools & Linear Programming.
- Managed Internal Audit & IS Audit Assignments across industries
- Developed Data Visualization applications for Educational Services organization.
- Developed and Managed Predictive Analysis and Machine learning Algorithms to solve operational issues in disease prediction, customer churn & Maintenance management. Developed credit score for credit card customers in Banking & Financial Sector

Ritesh Agrawal: Partner



AREAS OF EXPERTISE

- Financial planning & MIS
- Compliance Management
- Analytics, Automation and IoT
- Internal Audit and Risk Management
- Cyber Security and Information Risk Management
- Forensic Services and Fraud Risk Management

INDUSTRY EXPERTISE

- Manufacturing, E-commerce and Agri-based sectors
- Technology , IT / ITeS

EDUCATION & PROFESSIONAL QUALIFICATIONS

- Chartered Accountant (ICAI)
- Certified Internal Auditor
- Certified Information Systems Auditor
- ISO27001: Lead Auditor

EXPERTISE SUMMARY

- Managed Budgeting and Financial Planning for one of the largest corporate groups in Africa in the communications sector
- Delivered compliance management for one of the largest agri based business houses in India. Engagement involved reviewing business processes and operations and streamlining related compliances
- Managed an Analytics based Revenue Stream review (end-to-end) for the largest telecom services operator in Africa. This worked on offshore data handling capabilities, and required root cause analysis for every exception noted, on a continuous basis.
- Managed Business Unit wise separation of financials of the largest telecom operator in Middle-East. This involved bifurcation of revenues into Business Units using Analytics and formulation of a tool to enable accounting separation by the Company.
- Leader for analytics solution at a Big4 accounting firm in India – for Internal Audit and Risk reviews. During this, Ritesh formulated, designed, set-up and operationalized the analytics tool and function for Internal Audit
- Managed review of deferred revenue accounting process for prepaid business in South Africa’s largest fixed line operator. The scope of this engagement included forensic investigation of the perpetrators that have effected change in voucher status
- Managed a analytical review of telecom MIS for one of the largest telecom operators in Africa and middle-east. The assignment involved understanding the key MIS parameters, identifying relevant sources for MIS compilation, understanding the systems used by the operator and ensuring accuracy of the MIS prepared. It also involved data analysis and trend analysis of the MIS data and its source data to facilitate in concluding upon the accuracy and relevance of the various KPIs reported

Thank You

Vikram R Sreedhar
Partner
Olives & Berries Consulting

+91 9986633794
vikram@onbconsulting.com

Ritesh Agrawal
Partner
Olives & Berries Consulting

+91 9886709583
ritesh@onbconsulting.com

Office:

Olives & Berries Consulting
Lorven Co Works
#756, 2nd Floor, 10th Main,
Jayanagar, 4th Block
Bangalore 560011

